

ZELLA

Corporate Health Travel Program

Check-In. Check-*Up*. Check-Out.TM

Prevention starts ~~at home~~
on vacation.

ZELLA

View from the Fairmont Copacabana, one of our preferred partners.

PREVENTIVE HEALTH TRAVEL

The Best Way to Live Well, *Longer.*

Gain Access

On-Demand VIP
Appointments with Top
Providers in Exclusive
Networks for Luxury
Services at Special Rates

Save Thousands

50-80% Savings on
Health & Dental
depending on
US Location &
Exchange Rate

Travel Tax-Free

HRA, HSA, & FSA
Eligible for
Health Costs, Airfare,
Accommodations, &
Ground Transportation

THE WELLNESS CHECK-UP

Life Changing, Perhaps Even Life *Saving*.

- ✓ Superior Complete Head-to-Toe Evaluation
- ✓ For Disease Prevention & Early Detection
- ✓ Tailor-Made to Your Needs with Custom Add-Ons
- ✓ Zero Downtime, Discomfort, & Risk
- ✓ Luxurious White Glove Experience
- ✓ One 5-6 Hour Appointment with Same Day Results
- ✓ One Year to Redeem or Transfer, No Questions Asked

What a Little R&R Will Do

Reduce & Recharge

Cost-Containment

25% Lower Premiums
After Addressing
Known Health Risks
Off the Record

30% Claim Reduction
for Workman's Comp
& Disability
Management

56% Reduction in
Sick Leave
Absenteeism &
Turnover

Avg. Cost of
Health Care Increase
Post-COVID: +6%

94% Improvement in
Burnout, Stress, &
Resulting Physical &
Mental Health
Risks

90% Improvement in
Productivity

89% Improvement in
Work Satisfaction &
Morale

Avg. Cost of
Burnout &
Disengagement:
34% of Annual Salary

Reward & Recognize

Bonus & Incentive

5x More Revenue
Generated with
Incentive Travel
than Cash

2.5x More Effective in
Building Loyalty &
Expressing Gratitude
than Cash

1 out of 2 Companies
Use Travel as
Incentives

Avg. Cost of
Profit Sharing Plan:
3-15% of Annual
Profits

112% Greater ROI
When Offering
Custom Rewards
Over Generic

75% Increase in
Performance & Goal
Attainment

1 out of 3 Employees
Now Favor
Workcations for
Remote Work

Avg. Cost of
Incentive Award:
45% of Annual
Salary

Recruit & Retain

Voluntary Health Benefit

Top 2 Requests:
Quality Paid Time
Off & Comprehensive
Health & Wellness

87% of Prospects
Consider Voluntary
Health Benefits
Before Accepting
Offers

55% of Prospects
Judge Corporate
Work-Life Balance on
Voluntary Benefits
Offered

Avg. Cost of
Offering Competitive
Voluntary Benefits:
\$0

91% of Employees
Want Better
Preventive Health
Not Covered By
Insurance

100% of Employees
Need *Extensive*
Health Screenings
Not Offered
On-Site

65% of Employees
Consider Rewards
Offered Before
Quitting

Avg. Cost of
Losing Top Talent:
2.5x Annual
Salary

Easy Decision. Lasting Impact.



“As a business owner, I was really impressed with how my time was respected. There was zero wait time, and I was able to get some much needed downtime on my trip. **Every single thing was taken care of for me.** For the first time in my life, I forgot I had white coat syndrome. The doctors, the food, the hotel were all fantastic. I told my head of benefits to add it to my yearly calendar. ”

Photo: America's Medical City Hospital, Rio de Janeiro, Brazil



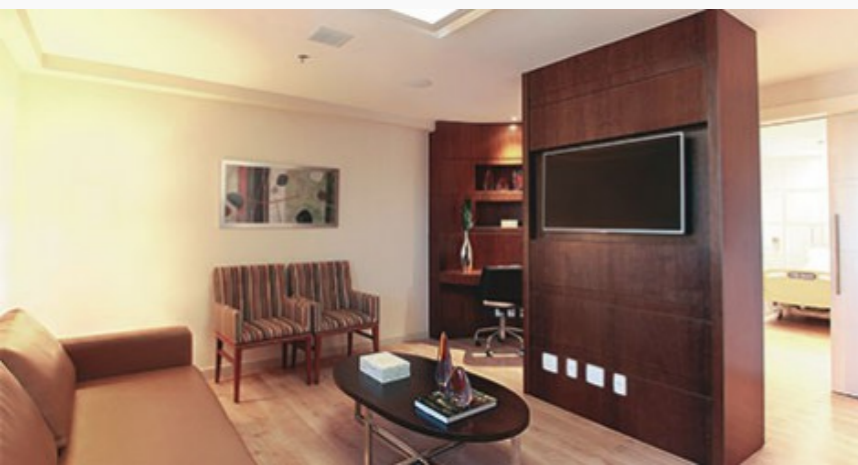
TYPICAL ITINERARY

Average Trip: 4-5 Full Days
Fastest Trip: 2 Full Days

Wellness Check-Up: 5-6 Hours
Flight: 7-8 Hours (Overnight)

Z

- 1 - Pre-Departure** | Our concierge services include arranging electronic pre-medical travel intake and documentation, and assistance in booking airfare, accommodations, excursions, and transportation with our preferred providers.
- 2 - Destination Arrival** | Your concierge will meet you at your accommodation to welcome and acquaint you to your destination.
- 3 - Optional: Tourism, Relaxation, & Add-Ons** | Make the most of your time by sight-seeing and taking advantage of aesthetic, dental, & integrative add-on services (Elite Only).
- 4 - Transfer to Wellness Check-Up** | On the day of your Wellness Check-Up, your concierge will meet you at your accommodations to escort you to your facility.
- 5 - VIP Check-In & Lounge Welcome** | Enjoy VIP status and perks all day.
- 6 - Lab Work: Blood Draw, Fecal Occult Blood Test, & Urinalysis** | After collecting your specimen in the privacy of your accommodation, blood will be drawn on-site for an extensive laboratory panel plus any hormone, nutrition, or STI add-ons you select.
- 7 - Total Abdominal Ultrasound**





The Wellness Check-Up truly saved my life. They found advanced asymptomatic, pre-metastatic tumors that never would have been detected back home. I was able to take all of my results back to a specialist in the U.S. to have my insurance cover my next steps. My doctor couldn't believe the quality of my exams, and my insurance was more than satisfied. What I still can't believe is that **my entire trip, including the check-up, airfare, and the hotel, cost less than my deductible.** ”

8 - Chest CT

9 - Coronary CT Angiogram with Calcium Scoring (Elite Only)

10 - Brain & Carotid Artery MRA (Elite Only)

11 - *When Requested: Additional Imaging & Consultations* | If you require additional testing or consultations, you will always receive full pricing before pre-approving services.

12 - Brunch | Menu includes items like charcuterie platter & açai bowls.

13 - Color Doppler Echocardiogram

14 - Carotid & Vertebral Doppler Ultrasound

15 - Resting Electrocardiogram

16 - Ergonomic Cardio Stress Test

17 - Lunch | Menu includes items like Filet Mignon or Grilled Salmon.

18 - Physical Examination

19 - Consultation & Discussion | You will have an hour dedicated to speak with your physician about your expedited results and any continuity of care treatment plan required.

20 - Transfer to Accommodation | Following VIP check-out, you will be escorted back to your accommodation in time to enjoy an afternoon sunset on the beach.

21 - *Optional: Tourism & Relaxation* | Revel and relax at your destination before traveling home.

22 - Destination Departure | Return to the U.S. with electronic & hardcopy results to share with your providers as you see fit.

DESTINATION: RIO DE JANEIRO



Hospital

- Americas Medical City
(Owned by United Care)
- Helipad & Local Runway On-Site for Private Domestic

Preferred Hotels

- Fairmont (Copacabana)
- Grand Hyatt (Barra de Tijuca)
- Fasano (Ipanema)

Direct Overnight Flights

- Rio: Miami, Atlanta, New York, Orlando, & Houston
- São Paulo: Miami, Atlanta, Dallas, New York, Chicago, Los Angeles, Orlando, & Houston

How We Compare: Your Annual Check-Up

	If Covered By Insurance*	ZELLA
Laboratory Tests		
Comprehensive Blood Work	Cholesterol; Glucose for Obese Adults Aged 40-70; Hepatitis B & C; Tuberculosis; Anemia & Folic Acid for Females	✓
Fecal Occult Blood Test	Adults Aged 50-75	✓
Urinalysis	Urinary Tract Infections for Females	✓
Nutrition Blood Panel		+
Hormone Blood Panel		+
Allergy Blood Panel		+
Sexually Transmitted Infections Panel	Sex Counseling; Syphilis; HIV; Gonorrhea & Chlamydia for Females	+
Biomarkers & Biometrics	Breast Cancer Genetic Counseling for Females	+
Full Genome Sequencing		Coming Soon
Special Privileges & Amenities		
On-the-Ground Luxury Transportation to & from Appointment, Hotel, & Airport		✓
Same Day Hardcopy & Electronic Images & Report		✓
Detailed Medical History & Medication Review		✓
Gourmet Brunch & Lunch		✓
VIP Lounge Access		✓
On-Demand Scheduling		✓
Unlimited Access to Personal Health Concierge Team		✓
Unlimited Transfers to Family, Friends, & Colleagues		✓
Unlimited Booking Changes		✓

✓ Covered or Included (Elite Only) + Add-On (Additional Fees Apply)

*As required by the U.S. Preventive Services Task Force and the Affordable Care Act. Coverage does not extend to grandfathered plans. Additional office and laboratory fees, co-pays, and co-insurance may apply.

†ZELLA does not issue airline ticket stock

	If Covered By Insurance*	ZELLA
Diagnostic Screenings		
Total Abdominal Ultrasound	One Time Abdominal Aortic Aneurysm for Male Smokers Aged 65-75	✓
Color Doppler Echocardiogram		✓
Resting Electrocardiogram (EKG)		✓
Cardio Stress Test with EKG		✓
Carotid & Vertebral Doppler Ultrasound		✓
Low Dose Computed Tomography (CT) of the Chest	Every Year for (Former) Smokers Aged 55-80	✓
Computed Tomography (CT) Angiography of Coronary Arteries with Calcium Scoring	Low Dose Aspirin. Statin Medication for Adults Aged 40-75	✓
Magnetic Resonance Angiography (MRA) of the Brain & Carotid Arteries		✓
Prostate Ultrasound (Males Only)		✓
Mammography (Females Only)	Every 1-2 Years for Adults 50-74	✓
Routine Physical Exam	Blood Pressure; Alcohol Misuse; Tobacco Use; Depression, Obesity, & Diet Counseling; Fall Prevention for Adults Aged 65+; Pap Smear Every 3 Years for Females Aged 21-65	✓
DEXA Scan	Bone Density Only for Females Aged 65+	+
Lung Spirometry		+
Skin Check		+
Eye Check		+
Frequent Flyer Check		+
Custom CT, MRI, PET, & Ultrasound	✓	+
Virtual Colonoscopy		+
Vaccinations		+
Consultations with Specialists		+
Select Stem Cell Treatments		Coming Soon
Sleep Analysis		Coming Soon

	If Covered By Insurance*	ZELLA
Aesthetic Enhancements		
Botox		+
Fillers		+
Cooltech® / Coolsculpting®		+
Ultherapy®		+
Microneedling		+
CO2 Resurfacing		+
Fraxel® Resurfacing		+
Laser Hair Removal Touch-Ups		+
Dermaplaning		+
Plastic Surgery Consultation		+
Dentistry		
Laser Teeth Whitening		+
Deep Teeth Cleaning		+
All-On-Four Implants		+
Prosthetics		+
Invisalign		+
Veneers		+
Dentures		+
Bridges		+
Crowns		+
Integrative Treatments		
Massage		+
Accupuncture		+
Spa Treatments		+
Travel Arrangements		
Roundtrip Airfare†		
Accommodations		+
Tourism Excursions		+

Less Guessing.
More Knowing.

How We Compare: Your Preferred Program

	Other Programs	ZELLA
Laboratory Tests		
Comprehensive Blood Work	Limited	Extensive
Fecal Occult Blood Test	✓	✓
Urinalysis	✓	✓
Nutrition Blood Panel	+	+
Hormone Blood Panel	+	+
Allergy Blood Panel	+	+
Sexually Transmitted Infections Panel	+	+
Biomarkers & Biometrics	+	+
Full Genome Sequencing	+	Coming Soon
Special Privileges & Amenities		
On-the-Ground Luxury Transportation to & from Appointment, Hotel, & Airport		✓
Same Day Hardcopy & Electronic Images & Report	Written Report Only	✓
Detailed Medical History & Medication Review	✓	✓
Gourmet Brunch & Lunch	Light Snack	✓
VIP Lounge Access	✓	✓
On-Demand Scheduling	✓	✓
Unlimited Access to Personal Health Concierge Team	✓	✓
Unlimited Transfers to Family, Friends, & Colleagues		✓
Unlimited Booking Changes		✓

✓ Included in Premium Package Options

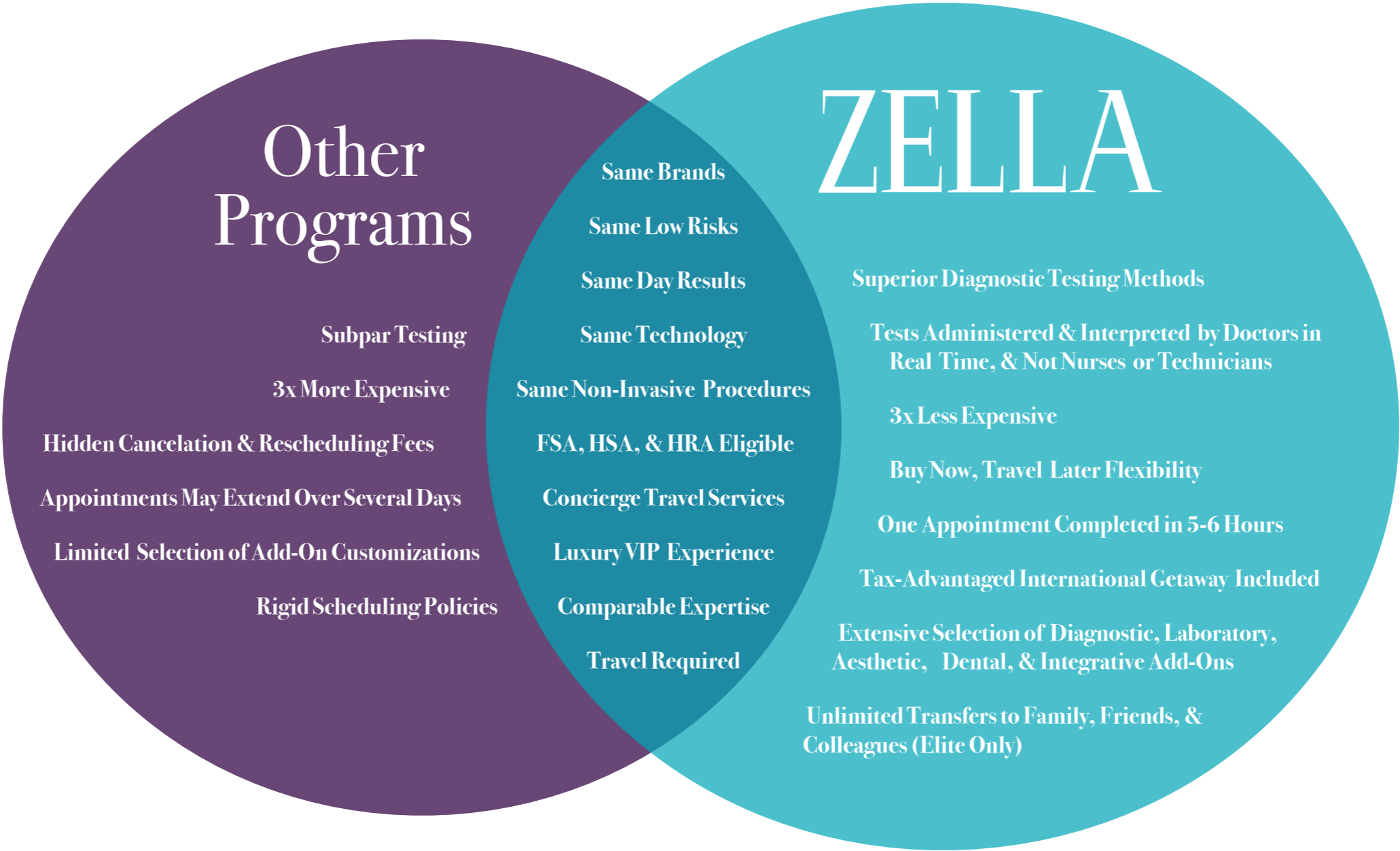
+ Add-On (Additional Fees Apply)

	Other Programs	ZELLA
Diagnostic Screenings		
Total Abdominal Ultrasound	+	✓
Color Doppler Echocardiogram	+	✓
Resting Electrocardiogram (EKG)	✓	✓
Cardio Stress Test with EKG	✓	✓
Carotid & Vertebral Doppler Ultrasound	+	✓
Low Dose Computed Tomography (CT) of Chest	+	✓
Computed Tomography (CT) Angiography of Coronary Arteries with Calcium Scoring	✓	✓
Magnetic Resonance Angiography (MRA) of the Brain & Carotid Arteries	+	✓
Prostate Ultrasound (Males Only)	+	✓
Mammography (Females Only)	+	✓
Routine Physical Exam	✓	✓
DEXA Scan	✓ Bone Density Only	+
Lung Spirometry	✓	+
Skin Check	✓	+
Eye Check	✓	+
Frequent Flyer Check		+
Custom CT, MRI, PET, & Ultrasound	+	+
Virtual Colonoscopy	+	+
Vaccinations	✓	✓
Consultations with Specialists	+	+
	Varies	Same Day
Select Stem Cell Treatments		Coming Soon
Sleep Analysis	+	+
	Take Home Test Only	Coming Soon

	Other Programs	ZELLA
Aesthetic Enhancements		
Botox		+
Fillers		+
Cooltech® / Coolsculpting®		+
Ultherapy®		+
Microneedling		+
CO2 Resurfacing		+
Fraxel® Resurfacing		+
Laser Hair Removal Touch-Ups		+
Dermaplaning		+
Plastic Surgery Consultation		+
Dentistry		
Laser Teeth Whitening		+
Deep Teeth Cleaning		+
All-On-Four Impants		+
Prosthetics		+
Invisalign		+
Veneers		+
Dentures		+
Bridges		+
Crowns		+
Integrative Treatments		
Massage	✓ 30 Mins	+
Accupuncture		+
Spa Treatments		+
Additional Considerations		
Completion Time	1-3 Days	5-6 Hours
Destination Appeal	Domestic	Tropical
Base Price*	\$15,000	\$4,000

Same Quality.
Better Value.

How We Compare: At A Glance



Less Cost.
Vacation Included.

Tax Advantages

	FSA*	HSA	HRA
Laboratory Tests			
Comprehensive Blood Work	✓	✓	✓
Fecal Occult Blood Test	✓	✓	✓
Urinalysis	✓	✓	✓
Nutrition Blood Panel	✓	✓	✓
Hormone Blood Panel	✓	✓	✓
Allergy Blood Panel	✓	✓	✓
Sexually Transmitted Infections Panel	✓	✓	✓
Biomarkers & Biometrics	✓	✓	✓
Full Genome Sequencing	✓ Coming Soon	✓ Coming Soon	✓ Coming Soon
Special Privileges & Amenities			
On-the-Ground Luxury Transportation to & from Appointment & Airport	✓	✓	✓
Same Day Hardcopy & Electronic Images & Report	✓	✓	✓
Detailed Medical History & Medication Review	✓	✓	✓
Gourmet Brunch & Lunch	Z	Z	Z
VIP Lounge Access	Z	Z	Z
On-Demand Scheduling	Z	Z	Z
Unlimited Access to Personal Health Concierge Team	Z	Z	Z
Unlimited Transfers to Family, Friends, & Colleagues	Z	Z	Z
Unlimited Booking Changes	Z	Z	Z

- ✓ Eligible Expense, as noted in IRS Publication 502 & 969
- ✓ Eligible Expense with Letter of Medical Necessity
- ✓ Eligible Expense when additional criteria are met
- Z ZELLA Advantage

*Not applicable to Dependent or Limited Care FSAs
 †ZELLA does not issue airline ticket stock

	FSA*	HSA	HRA
Diagnostic Screenings			
Total Abdominal Ultrasound	✓	✓	✓
Color Doppler Echocardiogram	✓	✓	✓
Resting Electrocardiogram (EKG)	✓	✓	✓
Cardio Stress Test with EKG	✓	✓	✓
Carotid & Vertebral Doppler Ultrasound	✓	✓	✓
Low Dose Computed Tomography (CT) of the Chest	✓	✓	✓
Computed Tomography (CT) Angiography of Coronary Arteries with Calcium Scoring	✓	✓	✓
Magnetic Resonance Angiography (MRA) of the Brain & Carotid Arteries	✓	✓	✓
Prostate Ultrasound (Males Only)	✓	✓	✓
Mammography (Females Only)	✓	✓	✓
Routine Physical Exam	✓	✓	✓
DEXA Scan	✓	✓	✓
Lung Spirometry	✓	✓	✓
Skin Check	✓	✓	✓
Eye Check	✓	✓	✓
Frequent Flyer Check	✓	✓	✓
Custom CT, MRI, PET, & Ultrasound	✓	✓	✓
Virtual Colonoscopy	✓	✓	✓
Vaccinations	✓	✓	✓
Consultations with Specialists	✓	✓	✓
Select Stem Cell Treatments	Coming Soon	Coming Soon	Coming Soon
Sleep Analysis	✓ Coming Soon	✓ Coming Soon	✓ Coming Soon

	FSA*	HSA	HRA
Aesthetic Enhancements			
Botox	✓	✓	✓
Fillers			
Cooltech® / Coolsculpting®			
Ultherapy®			
Microneedling			
CO2 Resurfacing			
Fraxel® Resurfacing			
Laser Hair Removal Touch-Ups			
Dermaplaning			
Plastic Surgery Consultation	✓	✓	✓
Dentistry			
Laser Teeth Whitening			
Deep Teeth Cleaning	✓	✓	✓
All-On-Four Impants	✓	✓	✓
Prosthetics	✓	✓	✓
Invisalign®	✓	✓	✓
Veneers	✓	✓	✓
Dentures	✓	✓	✓
Bridges	✓	✓	✓
Crowns	✓	✓	✓
Integrative Treatments			
Massage	✓	✓	✓
Accupuncture	✓	✓	✓
Spa Treatments			
Travel Expenses			
Roundtrip Airfare†	✓	✓	✓
Accommodations	✓ \$50 night PP	✓ \$50 night PP	✓ \$50 night PP
Tourism Excursions			

All the Benefits.
 Double the Perks.

Estimated
Value:

\$15,000+

CORPORATE PRICING

(2021-2022)

		<i>Signature</i>	<i>Elite</i>
Payment # 1	Due at Signing	\$1,500.00	\$2,000.00
Payment # 2	Due on Location After Services Rendered	\$2,000.00	\$2,000.00
<hr/>			
Total		\$3,500.00	\$4,000.00

Every Wellness Check-Up is divided into two payments. The first is due on signing, and the second is due immediately upon services rendered by affiliate providers on location. Health services are only performed by affiliate health care providers not employed or managed by ZELLA. A convenience fee of \$500 will be charged per instance that the Wellness Check-Up is scheduled, canceled, changed, or transferred within ten business days of departure.

To Schedule A Wellness Check-Up

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